



**Anlage**

ENABLING DIGITAL FUTURE

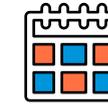
[www.anlage.co.in](http://www.anlage.co.in)

## ABOUT

Fastest growing  
**Global Provider** of  
**Digital Work Force**  
**Solutions** and  
Services

### STABLE CONTINUITY

- Amongst the **top** providers of **Digital Work Force** solutions & **Staff Augmentation** services
- Covering **range** of digital **engagement models** for staff-augmentation for over **2 decades**
- **Global** delivery capability spanning the **US, UK, Australia** and countries in the **GCC, South-East Asia** and **Western Europe**
- **Infrastructure** and working **capital** arrangements in-place to enable exponential **growth** and strategic client **partnerships**
- **Compliant** with the most stringent statutory **audits** from the most discerning clients



**25+**  
years



**250+**  
clients



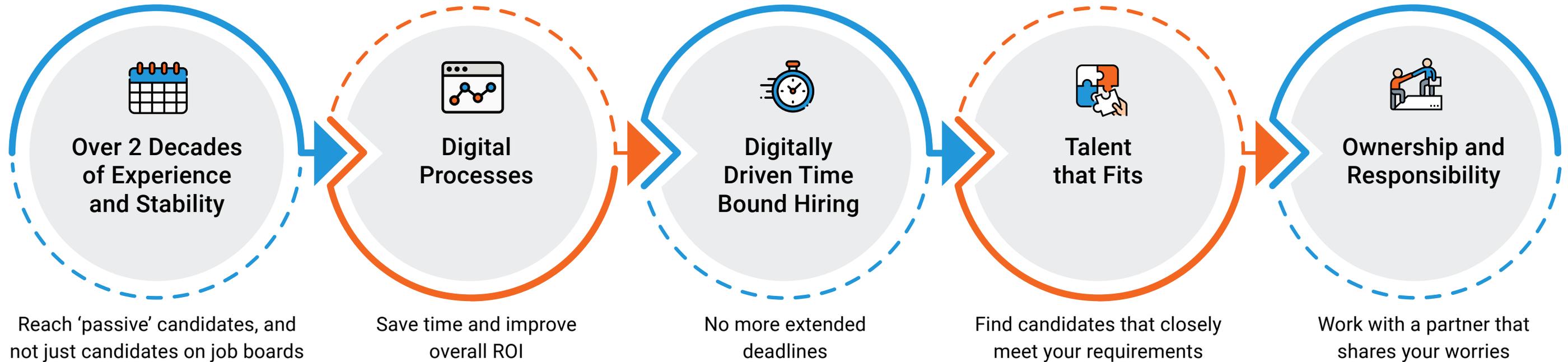
**750+**  
employees



**12+**  
countries

## USPs

Anlage uses **Digital Technologies, ML & AI** to deliver Innovative & Efficient **Talent Solutions** and Services

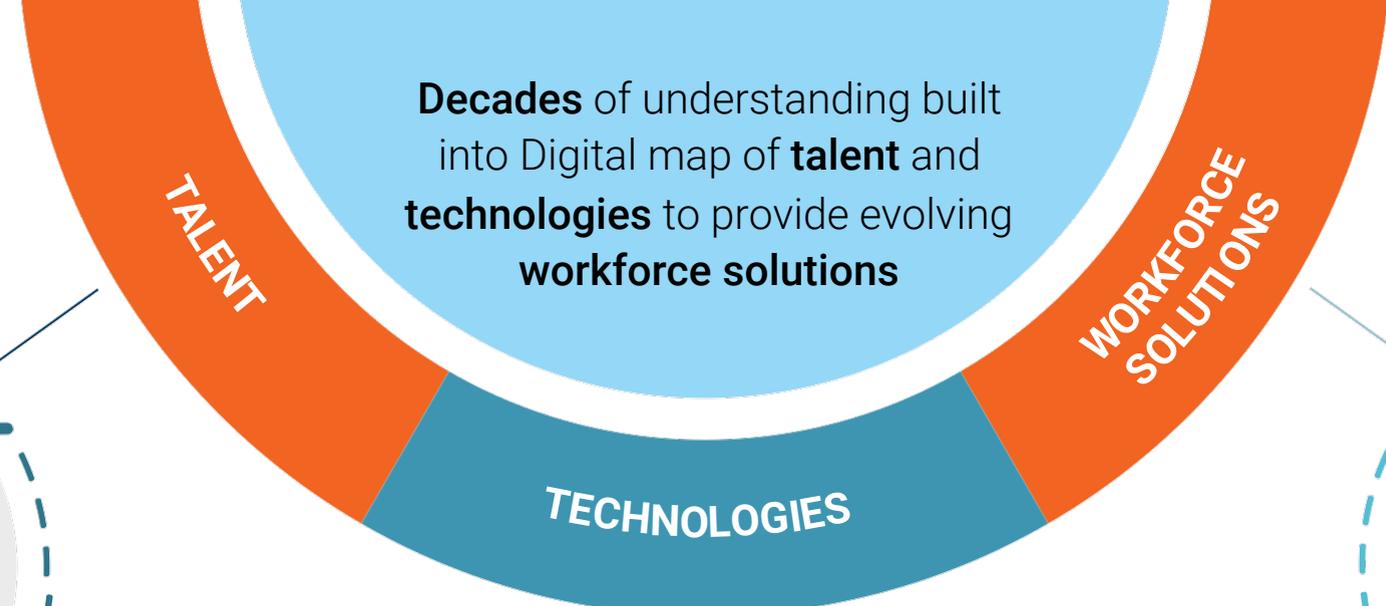


**4 of the top 5** IT Services companies **rely on Anlage** for their Digital Talent Services

**96% of the top Product Companies** have selected Anlage as a **"Valuable Partner"** with Digital Capabilities

Anlage's Digital Workforce Solutions amongst **Top 3 "Strategic IT Partners"** for the largest technology captives

**CORE COMPETENCY**



- Digital Products
- Technology Services
- BFSI
- Healthcare
- FMCG, Retail & E-Commerce
- Auto & Engineering
- Telecom



- Digital Data Analytics
- ERP
- Applications
- Infrastructure



- Contract Staffing
- SoW Services
- Managed Services
- Hire Train Deploy
- Permanent Recruitment
- Leadership Hiring
- Diversity
- Hiring Digital
- Skilling

**CLIENTS**

Our **customers** are very demanding & yet **very satisfied**

PRODUCTS	SERVICES	BFSI	CONSULTING	HEALTHCARE	FMCG / RETAIL	AUTO / ENGINEERING	TELECOM
		WELLS FARGO	<b>Deloitte.</b>	 CitiusTech	 ADITYA BIRLA GROUP		Tech Mahindra
 Microsoft	NTT DATA	Morgan Stanley	CRISIL	SIEMENS	 LANDMARK GROUP	AEQUS®	 BROADCOM®
 McAfee™		 FRANKLIN TEMPLETON INVESTMENTS		 athenahealth		 TVS Sundram Fasteners Limited	alcatel
VERITAS™	 Sapient	 DE Shaw & Co	 Grant Thornton	 halodoc	D* <b>Mart</b>		 servion <sup>+</sup>
	accenture	 BNY MELLON	 Building a better working world	 MINDBODY.		ASSA ABLOY	

## CASE STUDIES

# Contract Staffing

## High Calibre

## Experts

Quickly and  
Flexibly

We specialize in providing contingent staff skilled in the following broad areas:

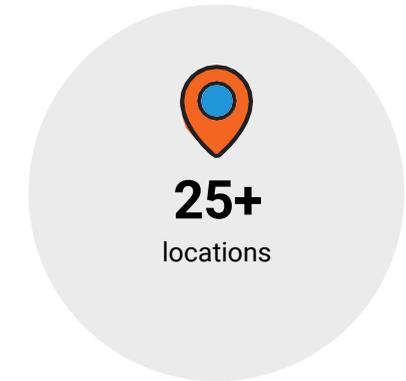
Digital

Data Analytics

Infrastructure

ERP

Application Development



### CASE STUDY 1

#### THE CLIENT

**Global Leader  
in Digital  
Transformation**

#### THE SITUATION

Experienced talent with digital skills like Visual Design, UI/UX, AEM & relevant frameworks

#### THE SOLUTION

Anlage specialists reached out to talent executing digital transformation projects in target companies

#### THE RESULT

Effective selling of client opportunity and having **80 starts** in less than **5 months**

### CASE STUDY 2

**One of Top 20  
Banking & Financial  
Services Organisation**

Agile modelers and integrators and AI / ML Specialists & Enterprise Architects to lead major transformation initiatives

Anlage kept a continuous pipeline ready for 80% of the skills in the client's hiring road map

Approximately **60%** of the total on-boarding was met by Anlage teams

### CASE STUDY 3

**Top Global Provider of  
Enterprise Data  
Protection**

A need across service lines for Program Managers, SDETs, Quality Assurance, Data Scientists, IT Infrastructure Specialists, Cloud Security.

Separate specialised teams were aligned to simultaneously staff projects across service lines

Exceeded the client's expected **Turn around Time (TaT)** to achieve **20 starts** a month for 2 quarters.

## CASE STUDIES

# Permanent Recruitment

Digital Edge with  
decades of **Talent**  
**Availability** Mapping

Talk To Us About:  
**Hiring Niche Skills**  
**Bulk Hiring**  
**Talent Mapping**



**200,000+**  
searches



**500+**  
skills



**Experience**  
across domains

### CASE STUDY 1

#### THE CLIENT

**A Specialist  
Healthcare IT  
Solutions Company**

#### THE SITUATION

A rapidly growing organisation requiring over 800+ developers in three quarters with stringent hiring SLAs

#### THE SOLUTION

Setting up of Digital processes to reach out to thousands of candidates & evaluate specific a) academic criteria and b) early joining

#### THE RESULT

**500** successful **onboards** within **3 quarters** with skills like Java Microservices, Front end & Hadoop

### CASE STUDY 2

**An IT Services leader  
with more than 170,000  
employees**

The company experienced a spike in demand and needed to boost hiring of corporate functions across HR, Finance, Sales, Marketing and Business Managers

Hybrid RPO geared to deliver end-to-end recruitment support along with project RPO as and when required

Awarded **'feather in the cap'** for consistent, stable delivery and exceeding quality expectations

### CASE STUDY 3

**One of the largest  
social networks in  
the world**

The company was expanding teams for Python/SQL Full stack and SEO skills with stringent cultural fitment criteria

Star candidates were identified and evaluated to fit company values, skill levels, agility, and innovative ability

**26** challenging **positions** were closed within **30 days** and a stable, ongoing, strategic relationship was cemented

## CASE STUDIES

# Leadership Hiring

An **Exceptional**  
**Process** To Recruit  
Exceptional Talent



### CASE STUDY 1

#### THE CLIENT

**One of the largest North America based Global Investments Company**

#### THE SITUATION

The CIO position was open for over 6 months when the mandate was given to Anlage

#### THE SOLUTION

High-level headhunting and mapping exercise conducted and only a short list of 2 candidates were presented

#### THE RESULT

An ecstatic client who released a **press announcement** of the C-level hire which was finally closed

### CASE STUDY 2

**A leading endpoint security solutions company**

Two mandates a)Head Of Engineering and b)Finance Head

Convincing & highlighting the career growth opportunity to passive and very stable candidates

Anlage was able to find candidates that matched the requirement within **TaT**

### CASE STUDY 3

**One of the Big Four**

On going requirement for Partners, Directors, Associate Directors across service lines to be fulfilled only from their closest competitors

Dedicated team of seasoned senior consultants maintain and follow career paths of targeted candidates on continual basis

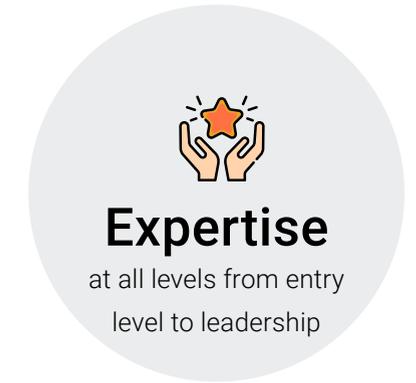
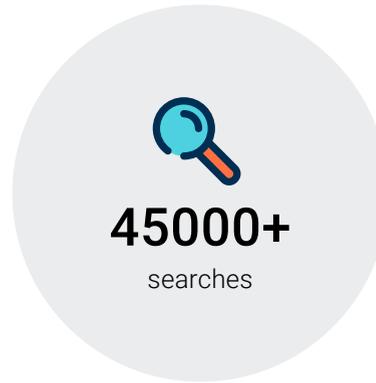
Anlage is one of the **top three** partners to close their director level mandates

## CASE STUDIES

# Diversity Hiring

We **Understand**  
Diversity Because We  
**Practice** It

We specialize in diversity hiring at  
**Leadership levels**  
**Technology positions**  
**R&D Teams**



### CASE STUDY 1

#### THE CLIENT

**Leading eCommerce  
travel company**

#### THE SITUATION

Client wanted to implement  
Diversity hiring program  
specifically for UI, Java and  
data science programmers

#### THE SOLUTION

Conducted events to  
meticulously meet hiring  
criteria

#### THE RESULT

The hiring **numbers** to achieve  
Diversity goals for these roles  
were **achieved**

### CASE STUDY 2

**Multiple Clients across  
verticals**

'Back to Work' drives to expand  
the talent pool for hiring to achieve  
diversity and mid to senior hiring  
targets

Digital Campaigns and reaching  
out in our database to dig out  
inactive profiles

**Overwhelming** and **emotional**  
response from **candidates** who  
were looking for such a break

### CASE STUDY 3

**World's leading oil field  
services provider**

The company had set target  
to achieve diversity goals for  
specific roles across hierarchy  
with industry specific skills

Anlage took on a special  
exclusive assignment only for  
diversity hiring

Positions **across levels** were  
filled while meeting stringent  
criteria

Create **Tomorrow's Digital Talent** Today

## BE DIGITAL FUTURE READY

### Typical Client Goals

Build A Talent Pipeline

Reduce Skill Gaps

Build Hard-To-Find Skills

Reduce Talent Acquisition Costs



We specialize in **technical, functional,** and **behavioral development** of skills to enable companies to be ready for **Digital Future.**

# We would love to **hear from you**

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